

Login



②

photo

Welcome to Sales Analysis System

User id =

Password =

caption 照片

登入成功
有 professor's 相
wrong ⇒ MsgBox



Tab | 主要入 data

Upload Excel File | Select Report | Sales

Source WBS

Agent Sales

Agent Working Performance

Product Sales

photo

3 ↑ source
wb path
⇒ check %2...

Tab 2 Select report

预设选项

please select analysis time period

☐ Quarter ☐ Month

Report selection

☐ Sales Analysis
Target:

☐ Product Analysis (by product category)

☐ Agent Performance Analysis
☐ Rank top ☐ Agent Name

☒ With Charts ☐ Without Chart

multiselect

Combobox

agent name

10 / 1 /
(预设)

不可以
Quarter 与
Month

Tab 3A Sales Summary For Team / Sales Person

○ Team ~~A/B2~~

○ Agent ~~1-2~~

Total sales = \$ XXXXX

Team A = \$ XXXX
(%)

Team B = \$ XXXX
(%)

Team A

Top seller = XXX

Commission = Highest

Total Selling unit:

Average:

Monthly Sales

Monthly Commission

Case Persistence

Team B

Top seller = XXX

Commission Highest

Total Selling unit:

Average:

Monthly Sales

Monthly Commission

Case Persistence:

Exist 3

黄 45

Next

黄 45

Tap 3 B For Person

photo for that agent

Name _____

Age _____

ID A123XXX

Team : A / B

Total sales : _____

Total Commission : _____

Bonus : _____

No of loan : _____

Case persistency :

No of collapse case : _____

评语

Good
绿 71-100%

Danger
黄 51-70%

Poor
红 0-50%

Tab ④

Product Sales Forecast

Product category =

Product	Commission Rate
Travel con	30%

Now

Total Product sales = \$ xxx

Total Product selling unit = x

Target from

Total sales Amt | scrollbar bar | \$xxx

Still need Sales Amt

\$

Still need units

- xx

current \$ 100

target \$ 200

- 100

Target

$100 \div 12$

$= \frac{100}{12}$

Average product

$\Rightarrow = \$10$

$\Rightarrow$

10

$-100 \div \frac{100}{12}$



total \$10

sum

range 20

2

-10

$\rightarrow$ 7/12